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## GOVERNMENT AFFAIRS SOLUTIONS

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As an experienced lobbyist and management consultant prior to founding **pjmathison**, Paul Mathison at his new firm brought sound business and ethical practices to the lobbying profession, rigorous technical analysis in support of clients' interests, and a pioneering focus on innovation and technology. Geographically, the firm originally concentrated on Pennsylvania-wide government matters. Staff members today also assist clients on matters in other states and at the federal level. Representative government affairs experience includes:

- \$50 million over 10-years for science-technology scholarships to attract and retain college students and to re-train incumbent workers for “new economy” jobs.
- Federal enactment of the Violence Against Women Act and state legislation providing for registration & notification of released sex offenders (*Megan’s Law*).
- \$9 million low-interest state government loan to support the construction of a \$75 million pediatric research & development facility.
- Legislation to help tech companies compete more effectively, e.g., local tax relief for IT and life science ventures and the repeal of a state sales tax on IT services.
- State legislation providing for prison industry joint ventures with businesses.
- \$2 million low-interest state government loan to retain a global human resource consulting firm’s headquarters facility in Pennsylvania.
- \$10 million in federal, state and local government grants, loans, contracts, and other economic incentives for a renowned minority business accelerator.
- Annual six-figure state budget appropriations for a coalition of regional food banks.
- Procurement contract between a global telecommunications company and a state school employees’ retirement system serving more than 500,000 individuals.
- Federal government support for testing a start-up company’s innovative air-filter device on U.S. Postal Service trucks and other large pieces of equipment.
- Staff augmentation to a client’s existing government relations team; and advice and assistance on the creation of an altogether new government relations program.

For profiles of our work experience in other areas, please see [www.pjmathison.com](http://www.pjmathison.com).